

Results of Electronic Ballot of RESNET Board of Directors on Authorizing the RESNET Executive Director to Enter Into a Memorandum of Understanding with the National Association of the Remodeling Industry (NARI) June 16, 2011

Shall the RESNET Board of Directors authorize the RESNET Executive Director to enter into a Memorandum of Understanding with the National Association of the Remodeling Industry (Attachment A)?

Yes (15)	No (0)	Abstain (1)
----------	--------	-------------

Not Voting (2)

Eurihea Speciale

Brett Dillon Charles Eley

Ben Adams Dave Bell Steve Byers Dennis Creech Philip Fairey David Goldstein Andy Gordon Mark Jansen Lee O'Neal Bill Prindle Javier Ruiz Orlo Stitt Greg Thomas Daran Wastchak Barb Yankie

The RESNET executive director was authorized to enter into the Memorandum of Understanding with the National Association of the Remodeling Industry.

Attachment A

Draft MEMORANDUM OF UNDERSTANDING

Between

The National Association of the Remodeling Industry

and

Residential Energy Services Network

1.0 Purpose

The National Association of the Remodeling Industry (NARI) and the Residential Energy Services Network (RESNET) enters into this Memorandum of Understanding (MOU) in order to promote the improvement of home energy performance in the United States. It spells out how the two organizations will cooperate to meet this goal while assisting the growth of both organizations and their membership.

2.0 Introduction

The National Association of the Remodeling Industry (NARI)

With a membership of 7,000 member companies and representing more than 100,000 employees in the industry, NARI has just under 60 chapters nationwide. As the Voice of the Remodeling Industry[™] NARI continues to prosper and is the only exclusive and *independent* national association serving the remodeling industry.

NARI's membership is comprised of general remodeling companies nationwide along with national industry manufacturers, suppliers, distributors, publishers, and service providers. NARI members voluntarily subscribe to a strict Code of Ethics and Standards of Practice that NARI enforces. NARI's Core Purpose is to advance and promote the remodeling industry's professionalism, product and vital public purpose.

Residential Energy Services Network

The Residential Energy Services Network (RESNET) is the independent, national nonprofit organization that homeowners trust to improve home energy efficiency and realize substantial savings on their utility bills. RESNET's industry-leading standards are recognized by the U.S. Department of Energy and the U.S. Environmental Protection Agency, among others. Since 1995, RESNET-certified inspectors have rated more than 1 million homes.

3.0 Goal of the Agreement

The goal of this MOU is to lay a framework for a mutually beneficial relationship between NARI and RESNET.

4.0 <u>Terms and Conditions of MOU</u>

The following are the areas where NARI and RESNET agree to cooperate:

- 4.1 <u>NARI presence at the 2012 RESNET Building Performance Conference that will</u> <u>be held on February 27 – 29 in Austin, Texas</u> –RESNET will schedule a 90 minute break out session for NARI to explain its programs and explore how raters can team up with NARI members.
- 4.2 <u>RESNET presence at the 2011 NARI Business Meeting</u> NARI will offer RESNET time to present at one of its meetings in 2011.
- 4.3 <u>NARI will market RESNET's EnergySmart Contractor Designation to appropriate</u> <u>NARI Members</u> – RESNET will work with NARI in drafting an email message for the promotion of the RESNET EnergySmart Contractor designation. NARI will

distribute the information to its members using a periodic email to remodeler members.

- 4.4 <u>RESNET will evaluate the NARI Green Education Course and the Green</u> <u>Certified Professional (GCP) Certification</u> – RESNET will evaluate NARI's Green Education Course and Green Certified Professional (GCP) designation for applicability toward the requirements of RESNETS's EnergySmart Contractor designation.
- 4.5 <u>RESNET will communicate to its Raters and Energy Auditors the Opportunities of</u> <u>Working with NARI Members</u> – NARI will assist RESNET is drafting an e-mail message that introduces NARI and its contractor members to RESNET certified professionals. RESNET will distribute the information to its members.
- 4.5 <u>NARI will be invited to collaborate with RESNET and its Strategic Allies on legislative issues.</u> RESNET has formed strategic alliances with such organizations as The Home Depot, Air Conditioning Contractors of America, Insulation Contractors of America, Spray Polyurethane Spray Foam Alliance, Blown-in-Batts Contractors Association, and Service Partners. The purpose of the alliance is to develop a consensus on issues that will affect the industry in Washington. This includes extension of the current tax credits for improving a home's energy efficiency and the creation of performance based tax credits. Additionally, the development of new mechanisms to finance home energy efficiency improvements, and recognition of the Home Energy Smart teams in federally sponsored home energy retrofit programs.

NARI will be invited to participate in the above efforts on issues that it supports. This includes invitations to Congressional briefings, coordination between NARI and RESNET's Washington D.C. representatives and allies, and developing joint advocacy positions.

5.0 Administration of the Agreement

- 5.1 Each *organization* agrees to identify a contact person(s) to monitor and assess implementation and activation of this MOU within their *organization* and to address inquiries, disputes or questions arising from the implementation of the MOU.
- 5.2 Each *organization* agrees that this agreement is a dynamic and evolving instrument that may be amended with the consent of both *organizations*. The *organizations* agree to periodic reviews of this agreement every year on the anniversary of the signing, and the proposed modification of the MOU when requested by one of the *organizations*.
- 5.3 Each *organization* agrees to give written notice to the other of its intent to withdraw from this agreement at least ninety (90) days before withdrawal.

6. Signature of Organizations

NARI

Mary Busey Harris, CAE

Date

RESNET

Date