

**Results of Electronic Ballot of RESNET Board of Directors on
Authorizing the RESNET Executive Director to Enter Into
Memorandum of Understanding with Insulate America
June 24, 2011**

Shall the RESNET executive director be authorized to enter into the Memorandum of Understanding with Insulate America (Attachment A)?

Yes (17)

No (0)

Abstain (0)

Not Voting (1)

Ben Adams
Dave Bell
Steve Byers
Dennis Creech
Brett Dillon
Philip Fairey
David Goldstein
Andy Gordon
Mark Jansen
Lee O'Neal
Bill Prindle
Javier Ruiz
Eurihea Speciale
Orlo Stitt
Greg Thomas
Daran Wastchak
Barb Yankie

Charles Eley

The RESNET executive director was authorized to enter into the Memorandum of Understanding with Insulate America.

Attachment A

Draft
MEMORANDUM OF UNDERSTANDING

Between
Insulate America
and
Residential Energy Services Network

1.0 Purpose

Insulate America and the Residential Energy Services Network (RESNET) enters into this Memorandum of Understanding (MOU) in order to promote the improvement of home energy performance in the United States. It spells out how the two organizations will cooperate to meet this goal while assisting the growth of both organizations and their membership.

2.0 Introduction

Insulate America

Insulate America is a cooperative group of locally-owned, independent insulation contractors who provide and install quality insulation and other building products for residential and commercial construction. Insulate America is the largest independent insulation contracting organization in the United States with nearly 200 locations and over 6,000 employees. This organization gives us the buying power to offer competitive pricing on all insulation products. Yet each location is individually owned and operated and retains the friendly, neighborly approach to business.

Residential Energy Services Network

The Residential Energy Services Network (RESNET) is the independent, national nonprofit organization that homeowners trust to improve home energy efficiency and realize substantial savings on their utility bills. RESNET's industry-leading

standards are recognized by the U.S. Department of Energy and the U.S. Environmental Protection Agency, among others. Since 1995, RESNET-certified inspectors have rated more than 1 million homes.

3.0 Goal of the Agreement

The goal of this MOU is to lay a framework for a mutually beneficial relationship between Insulate America and RESNET.

4.0 Terms and Conditions of MOU

The following are the areas where NARI and RESNET agree to cooperate:

4.1 An Insulate America representative, designated by Insulate America, shall serve on the RESNET Technical Committee's Insulation Industry Advisory Council. The Advisory Council will recommend proposed amendments to the RESNET technical standard as well as review proposals from the Technical Committee dealing with insulation issues.

4.2 Insulate America presence at the 2012 RESNET Building Performance Conference that will be held on February 27 – 29 in Austin, Texas – RESNET will schedule a 90 minute break out session for Insulate America to explain its programs and explore how raters can team up with Insulate America members.

4.3 RESNET presence at the 2012 Insulate America Business Meeting - Insulate America will offer RESNET time to present at its meetings in 2012.

4.4 Insulate America will market RESNET's EnergySmart Contractor Designation to appropriate Insulate America Members – RESNET will work with Insulate America in drafting an email message for the promotion

of the RESNET EnergySmart Contractor designation. Insulate America will distribute the information to its members using a periodic email to remodeler members.

- 4.4 RESNET will communicate to its Raters and Energy Auditors the Opportunities of Working with Insulate America Members – Insulate America will assist Insulate America in drafting an e-mail message that introduces Insulate America and its contractor members to RESNET certified professionals. RESNET will distribute the information to its members. RESNET has designated Laurel Elam as its point of contact. Insulate America will identify a point person that Ms. Elam and the other allies can coordinate their efforts with.
- 4.5 Insulate America will be invited to collaborate with RESNET and its Strategic Allies on legislative issues. – RESNET has formed strategic alliances with such organizations as The Home Depot, Air Conditioning Contractors of America, Insulation Contractors of America, Spray Polyurethane Spray Foam Alliance, Blown-in-Batts Contractors Association, and Service Partners. The purpose of the alliance is to develop a consensus on issues that will affect the industry in Washington. This includes extension of the current tax credits for improving a home's energy efficiency and the creation of performance based tax credits. Additionally, the development of new mechanisms to finance home energy efficiency improvements, and recognition of the Home Energy Smart teams in federally sponsored home energy retrofit programs.

Insulate America will be invited to participate in the above efforts on issues that it supports. This includes invitations to Congressional briefings, coordination between Insulate America and RESNET's Washington D.C. representatives and allies, and developing joint advocacy positions.

5.0 Administration of the Agreement

5.1 Each **organization** agrees to identify a contact person(s) to monitor and assess implementation and activation of this MOU within their **organization** and to address inquiries, disputes or questions arising from the implementation of the MOU.

5.2 Each **organization** agrees that this agreement is a dynamic and evolving instrument that may be amended with the consent of both **organizations**. The **organizations** agree to periodic reviews of this agreement every year on the anniversary of the signing, and the proposed modification of the MOU when requested by one of the **organizations**.

5.3 Each **organization** agrees to give written notice to the other of its intent to withdraw from this agreement at least ninety (90) days before withdrawal.

6. Signature of Organizations

Insulate America

Date

RESNET

Date