

GROWING DEMAND MEANS GROWING BUSINESS FOR HERS RATERS

The home building
and buying process is now
more reliant than ever on the
HERS Index Score and certified HERS Raters.



HERS INDEX ADVANTAGES

- ✓ Simplifies enforcement of energy codes
- ✓ Facilitates energy-efficient construction
- ✓ 32% Lower mortgage default rate for lower HERS-scored homes
- ✓ Proposed legislation to factor a HERS rating into mortgage loans
- ✓ 55% of utility new homes energy efficiency programs rely on HERS Raters for incentive verification
- ✓ HERS Raters can increase business by verifying energy code compliance*
- ✓ Real estate appraisers can view a home's HERS Index Score and its estimated energy cost and savings

*Requires ICC Residential Energy Inspector/Plans Examiner Certification.



HERS INDEX GROWTH

15+ STATES

and over **300** local jurisdictions have adopted the HERS Index option in their codes

1 IN 4 NEW HOMES

built receive a HERS Index Score

2+ MILLION HOMES

are HERS-rated across the USA and demand for HERS ratings continues to grow each year

170+ ENERGYSMART BUILDERS

across the U.S. have all of their homes built with HERS Index Scores

TRUSTED BY INDUSTRY AND GOVERNMENT

- ★ The HERS Index Score is recognized as an official verification of energy performance by the Department of Energy (DOE), Department of Housing and Urban Development (HUD) and the Environmental Protection Agency (EPA)
- ★ Leading organizations such as the International Code Council, the Appraisal Institute, and Leading Builders of America recognize the HERS Index Score

IT IS LIKE
AN MPG
FOR HOMES



GROWING DEMAND FOR THE HERS INDEX & HERS RATERS

- ✓ Certified HERS Raters undergo rigorous training and testing, professional development, and adhere to strict quality assurance standards
- ✓ Demand for certified RESNET HERS Raters is growing because only they can provide HERS scores



**RESNET HERS RATERS CONTINUE TO BE THE
GOLD STANDARD IN HOME ENERGY EFFICIENCY.**