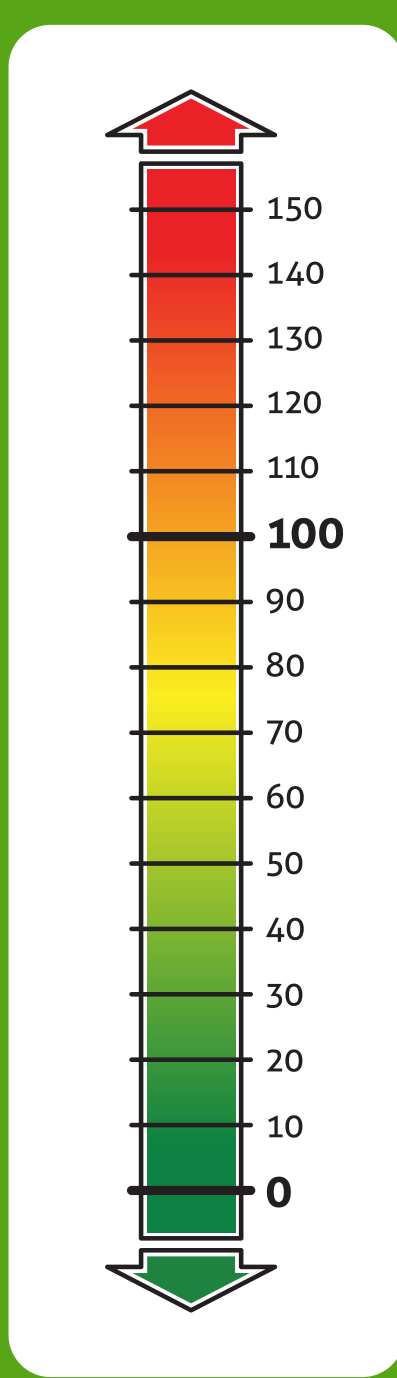


# What is the HOME ENERGY RATING SYSTEM (HERS) INDEX?

IT IS LIKE AN MPG FOR HOMES

- ✓ The **national standard** by which a home's energy efficiency is inspected and rated.
- ✓ A typical home built to 2006 energy efficiency standards scores 100 on the HERS Index.
- ✓ A 1-Point change in the HERS Index represents a 1% change in energy use.
- ✓ A lower Index Score means a home uses less energy.
- ✓ A home with a HERS Index Score of 0 produces as much energy annually as it uses.



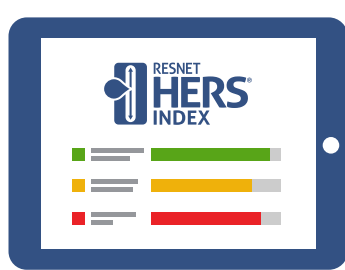
- ✓ A simple, easy to understand system for prospective homebuyers, Realtors, Appraisers and utilities to compare the energy performance of homes.



The HERS Index accounts for a home's energy consumption of heating, cooling, water heating, lighting and some appliances.

## HOW TO GET A HERS INDEX SCORE

Obtaining a HERS Index Score requires a comprehensive home energy rating, conducted by a certified RESNET Home Energy Rater.



The HERS Rater conducts a computerized simulation analysis utilizing RESNET Accredited Rating Software.



The results are used to calculate the HERS Index score based on the home's building plans.



Then the Rater conducts a pre-drywall inspection, followed by final inspection using diagnostic testing equipment to verify the home's performance.

The technical specifications of the rating are governed by a national consensus ANSI standard that is incorporated into the International Energy Conservation Code (IECC).



## WHY BUILDERS SHOULD GET HERS INDEX SCORES

### MARKETING ADVANTAGE

Demonstrate energy efficiency features in your homes with an independently verified HERS Index rating. 170+ Builders have become RESNET EnergySmart Builders by having all their homes HERS rated.

### OPPORTUNITY TO INCREASE APPRAISED VALUE

With RESNET's Appraiser Portal, your appraiser can verify the HERS Index Score and annual energy cost savings of 2+ million homes and compare your home to other HERS-rated homes in your area.

### CODE COMPLIANCE

More than 15 states and 300+ local jurisdictions allow a HERS Index Score to be used for energy code compliance. This number will grow significantly over the next 3 years.

### LOWER MORTGAGE DEFAULT RISK

Lenders are taking notice after a study that showed Energy Star labeled homes with a lower HERS score have a 32% lower mortgage default rate.

## NETWORK OF 1,900+ CERTIFIED RESNET HERS RATERS

Available to conduct an independent HERS rating on your home and provide expert advice on improving energy efficiency in a cost-effective manner.